

Softing Industrial Becomes Certified Partner of INSYS Icom and Strengthens Secure Industrial Connectivity Portfolio

The strategic partnership expands Softing Industrial's portfolio for secure industrial networking, VPN-based remote access, and OT/IT integration in Industry 4.0 and Industrial IoT applications.

Haar near Munich/Germany, February 3, 2026 – Softing Industrial is now a certified partner of INSYS icom, succeeding DELTA LOGIC

Automatisierungstechnik GmbH, which was acquired by Softing Industrial in April 2025. With this step, Softing Industrial strengthens its portfolio in the field of secure industrial networking and remote access and further expands its position as a provider of comprehensive OT/IT integration solutions.

Strategic partnership for secure industrial connectivity

The partnership brings together two areas of expertise that complement each other perfectly: For more than 40 years, Softing Industrial has stood for modern connectivity solutions in industrial automation and professional OT/IT data integration. Its products ensure the acquisition, aggregation, and provision of machine data via secure and standardized communication protocols such as OPC UA and MQTT.

INSYS icom contributes its proven expertise as a manufacturer of industrial routers for secure network connectivity, VPN-based remote access, and the management of industrial router fleets (icom Router Management).

Added value for machine builders, plant operators, and system integrators

The partnership provides users with consistent, clearly structured solutions for all areas of industrial connectivity: Secure connection of distributed systems, structured remote access, and standardized collection and integration of machine data for Industrial IoT and Industry 4.0 applications.

Joint focus on Industry 4.0 and Industrial IoT

“Partnering with INSYS icom is a logical step to provide our customers with even more comprehensive solutions for Industry 4.0, Industrial IoT, and remote services,” says Emrah Acar, Product Manager at Softing Industrial.

“Together, we make industrial plants more transparent, efficient, and future proof.”

“With Softing Industrial, we have gained a partner with extensive experience in industrial data integration and automation,” says Anna Wels, Vice President Project Business at INSYS icom. “Together, we can offer customers end-to-end, secure, and scalable solutions for networking, remote maintenance, and Industrial IoT applications.”

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Caption: Softing Industrial becomes certified Partner of INSYS icom (Source: Softing Industrial/INSYS icom)

People from left to right: Eduard B. Wagner (Executive Management, INSYS icom), Anna Wels (Vice President Project Business icom, INSYS icom), Thomas Hilz (Executive Management, Softing Industrial).

Meta Title:

Softing Industrial and INSYS icom: Partnership for secure industrial connectivity

Meta Description:

Softing Industrial is a certified partner of INSYS icom. The partnership strengthens the portfolio for secure industrial connectivity, remote access, and OT/IT integration for Industry 4.0 and Industrial IoT.

Keywords:

Softing Industrial, INSYS icom, industrial connectivity, secure networking, remote maintenance, OT/IT integration, Industry 4.0, Industrial IoT, OPC UA, MQTT, VPN, industrial routers, remote services

Deeplinks:

<https://industrial.softing.com/products/routers-remote-maintenance-solutions.html>

Download-Area:

<https://industrial.softing.com/news/press-releases.html>

About Softing Industrial

With more than 40 years of experience, Softing Industrial Automation specializes in integrating and optimizing digital data communication in industrial environments. Its products ensure reliable and secure data flow from the OT level to IT systems, edge, and cloud applications. This enables customers to increase efficiency, reliability, and security of their industrial processes.

<https://industrial.softing.com>

About INSYS icom

The communication and networking of data in industrial applications with a high focus on IT security is the core competence of INSYS icom. With the routers and remote maintenance solutions, machines, plants and other devices can be reached remotely and, for example, their operating data can be transmitted.

As a manufacturer and developer based in Regensburg, INSYS icom enables solutions for Industrial IoT applications with a focus on mechanical engineering, energy and public infrastructure.

<https://www.insys-icom.com/en/>

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